

# CONSUMING CONCERNS

The 2013 State-by-State Report Card On Consumer Access To Wine

> Issued By The American Wine Consumer Coalition Washington, DC

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# **INTRODUCTION**

The patchwork of state laws concerning wine and consumer access to wine products create a complex and difficult to understand legal quilt. This is due to the passage of the 21st Amendment to the Constitution in 1933 that not only ended the 15-year experiment with national alcohol Prohibition, but also gave primary responsibility to the states for the regulation of alcohol sales and consumption. The states took that responsibility seriously and enacted a variety of laws and regulations concerning how its residents could access and consume wine.

Eighty years after passage of the 21st Amendment, many of the alcohol and wine-related laws put in place in the 1930s are still in place in most states, despite a cultural, economic and commercial reality that is starkly different from the 1930's. In some cases, however, laws concerning how consumers may access wine products and use wine have been updated to match the economic changes that have occurred, to accommodate legal rulings that showed many of the earlier laws to be unconstitutional and to meet the demands of an American consumer base that has become fervently interested in the wines produced now in every state in the country as well as the thousands of imported wines that now reach American shores from Europe, South America, Canada, Eastern Europe, Africa, Australia, New Zealand and other spots on the globe.

"Consuming Concerns: The 2013 State-by-State Report Card on Consumer Access to Wine" looks at how friendly the fifty states' and District of Columbia's wine laws are to its wine consumers. The premise of this report is a simple one: wine consumers benefit and are well served when the laws of their state allow for easy access to wine products and provides for convenience in using and accessing wine products.

Today, more than at any time in America's history, members of the American Wine Consumer Coalition and wine consumers nationwide have an important interest in the laws governing the access to wine products. The national wine marketplace is today extraordinarily vibrant. Consumption of wine continues on an uptrend that began decades ago, spurred on by the significant interest Baby Boomers showed in domestic wine. The Millennial Generation has demonstrated an equally intense interest in wine and is expected to continue to drive the wine marketplace in coming years.

Yet as this report shows, nearly every state imposes restrictions of one sort or another that deprive wine consumers of access to the wines they want or deprive them of simple conveniences where consumption of wine is concerned. Too often today restrictive laws concerning the direct shipment of wine, the ability to purchase wine in grocery stores, Sunday sales of alcohol, bringing a bottle of wine from ones own collection into a restaurant and poor access to products due to state monopolies on wine sales all hamper consumer enjoyment of wine.

This report details which states best serve their wine consumers and the degree to which states restrict, often arbitrarily, its consumers' access to wine. Following, each state is detailed on a single page with its grade, ranking among the other states and with explanations of how it serves, or does not serve, the wine consumer.



# METHODOLOGY

In December 2011, the American Wine Consumer Coalition carried out a survey of wine consumers nationwide. One thousand wine drinkers responded. Within that survey, respondents were asked which issues surrounding consumer access to wine were most important to them. From these 1,000 responses, it became clear that six specific issues were important to wine consumers:

- 1. Ability to have wine shipped to their home from any winery
- 2. Ability to have wine shipped to their home from any wine retailer
- 3. The ability to purchase wine in grocery stores
- 4. The ability to purchase wine on Sundays
- 5. The ability to bring their own wine into a restaurant to drink with their meal
- 6. No State monopoly on the sale of wine

Based on the survey responses, it became clear that certain issues and privileges were more important to respondents than others. Respondents ranked these six issues as most important to less important in the following way:

- 1. Winery Shipping (MORE IMPORTANT)
- 2. No State Monopoly on Wine Sales
- 3. Retailer Shipping
- 4. Sunday Wine Sales
- 5. Bringing Wine Into Restaurants
- 6. Wine Sales in Grocery Stores (LESS IMPORTANT)

This report grades the fifty states and the District of Columbia based on how closely they adhere to these important consumer access issues. States receive a certain set of points for each way in which they meet consumer needs on these six issues. More points are gained by a state, for example, if they allow direct to consumer shipments of wine to consumers by wineries than by allowing wine sales in grocery stores since respondents in our survey indicated that winery shipping is more important than being able to purchase wine in grocery stores. If a state did not meet consumer expectations on any of these six issues, they received no ranking points for that issue. On the issue of bringing wine into restaurants, states might receive partial point allocation when the conduct was allowed but only under specific, restrictive conditions.

In the end, each states' points were tallied and they received a score up to 100. That score was then translated into a letter grade based on this common formula:

C = 76.9 – 73
C-= 72.9 – 70
D+ = 69.9 – 67
D = 66.9 - 63
D-= 62.9-60
F = Below 60

#### SOURCES

Sources for the rules and laws in various states concering the issues covered in this report primarily included state alcohol regulatory websites, State regulatory codes and laws, as well as direct contact with various state agencies to confirm information where resources were either unclear or contradictory.



### WINERY-TO-CONSUMER SHIPPING

Without the legal means to purchase and have wine shipped directly from the winery, consumers simply don't have access to anything other than a tiny portion of the wines produced in the United States. Most states mandate that all wines arriving in a state from a winery or importer must be brought in only by a state-licensed middleman wholesaler and that a state's wine stores and grocery stores only purchase their wine inventory from these same wholesalers. However, there are no requirements that these wholesalers represent any winery that desires to see its wines sold in the state. As a result, a state's retail wine shops have access to only a tiny percentage of the wines available from the 7,000+ wineries in the United States since wholesalers tend only to represent a very small number of wine brands. By allowing consumers to purchase and have shipped directly to them wines from in-state and out-of-state wineries, the state provides wine consumers with access to nearly any domestic wine they desire. Without this privilege, wine consumers are stuck purchasing what wholesalers bring into the state and see their selection severely diminished.

## **RETAILER-TO-CONSUMER SHIPPING**

Imported wines (French, German, Italian, Australian, etc) are only sold by retailers. As a result, consumers can only obtain imported wines from wine retailers. Yet, in most states, wine retailers are restricted to only purchasing their wines from in-state wholesalers. If those wholesalers do not represent an imported wine brand, then retailers and their consumers may not purchase them. However, the imported wines a consumer might want is highly likely to be available from one or more retailers in other states. It's for this reason that allowing direct to consumer shipment from out-of-state retailers to consumers is critical to consumer access to wine. Additionally, only a few retailers nationwide specialize in rare and hard-to-find wines, making it doubly important to wine lovers that they have access to the out-of-state wine retail marketplace.

## **GROCERY STORE WINE SALES**

A number of states still prohibit the sale of wine in grocery and food stores where consumers purchase food. This type of restriction, kept in place primarily to protect liquor stores and wine retail stores from competition, represent considerable inconvenience for consumers who, if they want to purchase a bottle of wine to go with the meal they are preparing, must make another stop, wasting time, energy, and fuel.

## SUNDAY SALES OF WINE

Though rarer than it once was, a selection of states and localities still impose prohibitions on purchasing wine and other forms of alcohol on Sunday. This kind of "Blue Law" serves no legitimate purpose other than local tradition and imposing personal religious values on an entire community. It is an arbitrarily imposed inconvenience to which wine consumers ought not be subjected.

#### **BRING-YOUR-OWN-BOTTLE LAWS**

Many states still make it illegal for a wine lover to bring a bottle from their own collection into a restaurant to enjoy with their meal. While a number of states serve their consumers well by allowing this practice and allowing restaurants to charge a "corkage fee" to patrons with their own wine, too many states still allow restrictions without any reasonable justification.

## STATE MONOPOLY ON WINE SALES

Two states still take responsibility for being the retailer of wine. By doing so, they deprive wine consumers of the benefits of a free market in wine sales that not only tends to reduce the price of wine, but also results in far greater selection and choice for the consumer.



# ALABAMA



### **STATUS**

Alabama ranks among the least friendly states for wine lovers

### **ACCESS TO PRODUCTS**

With its prohibition on direct to consumer shipments of wine from both wineries and wine stores, Alabama saddles its wine lovers with considerably less selection in wine than most other states.

#### **GOVERNMENT CONTROL**

In Alabama, the state plays no role in the retailing of wine, assuring that Alabamans benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Alabama law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Alabama law allows wine lovers to bring their own wine into a restaurant only when a restaurant is not licensed to sell wine. This restriction, though not total when it comes to corkage, does restrict consumers to ordering only what is on the restaurant list.



The American Wine Consumer Coalition is the national advocacy organization for wine consumers. AWCC provides wine consumers with a voice and advocates for consumer-centric wine laws and regulations on the state and national level.





# Rank Among States: #39

Winery-To-Consumer Shipping:

## **PROHIBITED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

## PARTIAL

Wine Sold in Grocery Stores:



## **STATUS**

Alaska ranks as one of the most wine friendly states in the country

## ACCESS TO PRODUCTS

Its wine consumers enjoy good access to wine whether from specialty wine shops or via direct shipment from both wineries and wine retailers inside the state and outside the state. However, the prohibition on the sale of wine in grocery stores in Alaska is a significant inconvenience for Alaska wine lovers.

## **GOVERNMENT CONTROL**

In Alaska, the state plays no role in the retailing of wine, assuring that Alaskans benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Alaska law imposes no arbitrary limits on the days when wine can be purchased, again providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Alaskan wine consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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# ALASKA

**GRADE:** 



Rank Among States: #10

Winery-To-Consumer Shipping:

# **ALLOWED**

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:



Sunday Sales of Wine:



BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# ARIZONA



## **STATUS**

Arizona ranks in the middle of the pack when it comes to the wine consumer friendliness

## ACCESS TO PRODUCTS

Though Arizona allows grocery store sales of wines, adding to consumer convenience, and though it allows direct to consumer shipments from wineries, the state prohibits Arizonans from direct shipments from wine stores. This prohibition severely limits consumer choice, particularly with regard to imported wines and rare wines.

## **GOVERNMENT CONTROL**

In Arizona, the state plays no role in the retailing of wine, assuring that Arizonans benefit from better selection that results when competition among retail outlets is allowed.

## **BLUE LAWS**

Arizona law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

## **RESTAURANT WINE**

Arizona law only allows diners to bring their own wines into a restaurant that does not possess a liquor license and then only into restaurants with 40 seats or less. Finally, no more than 1 liter of wine per every two people is allowed. This amounts to a significant and arbitrary inconvenience for Arizona wine lovers.



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Rank Among States: #25

Winery-To-Consumer Shipping: ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:

PARTIAL

Wine Sold in Grocery Stores:

# ARKANSAS



### **STATUS**

Arkansas falls to the bottom of the ranking due to its prohibition on any form of direct shipment of wine to consumers.

## ACCESS TO PRODUCTS

Though Arkansas allows consumers to purchase wine in grocery stores, it completely prohibits direct to consumer shipments from both wineries and retailers, substantially and significantly reducing both access to wine and selection for consumers.

## **GOVERNMENT CONTROL**

In Arkansas, the state plays no role in the retailing of wine, assuring that Arkansas wine lovers benefit from better selection that results when competition among retail outlets is allowed.

## **BLUE LAWS**

Arkansas law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

## **RESTAURANT WINE**

Arkansas wine consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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Rank Among States: **#38** 

> Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

**ALLOWED** 

BYO/Corkage in Restaurants:

# **ALLOWED**

Wine Sold in Grocery Stores:



## **STATUS**

California ranks as the most consumer-friendly state in the nation where wine is concerned.

## **ACCESS TO PRODUCTS**

Its wine consumers enjoy outstanding access to wine whether from specialty wine shops or grocery stores, as well as via direct shipment from both wineries and wine retailers inside the state and outside the state.

### **GOVERNMENT CONTROL**

In California, the state plays no role in the retailing of wine, assuring that Californians benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

California law imposes no arbitrary limits on the days when wine can be purchased, again providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

California consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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# CALIFORNIA

**GRADE:** 



Rank Among States: #1

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:



# **COLORADO**



### **STATUS**

Colorado falls near the bottom of the barrel when it comes to wine consumer friendliness, due in large part to access issues.

## **ACCESS TO PRODUCTS**

Colorado does not allow its wine lovers to conveniently purchase a bottle of wine at the grocery store, rather forcing them to make a second stop. Furthermore, while Colorado does allow wine lovers to have bottles shipped direct form out of state wineries, it prohibits consumers from having wine shipped from out of state retailers, making access to thousands of desired wines impossible.

## **GOVERNMENT CONTROL**

In Colorado, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

## **BLUE LAWS**

Colorado law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

## **RESTAURANT WINE**

Colorado wine loves are prohibited from bringing a bottle from their own collection into a restaurant, paying a corkage fee and enjoying a special bottle with their meal, an arbitrary imposition on the wine lover.



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## Rank Among States: #40

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:

# PROHIBITED

Wine Sold in Grocery Stores:

# CONNECTICUT



## **STATUS**

Connecticut ranks fairly high in wine consumer friendliness, yet still prohibits some important consumer access practices.

## ACCESS TO PRODUCTS

Connecticut allows the sale of wine in grocery stores, setting it apart from its neighbor Massachusetts. And while it also allows wine lovers to have wine shipped to them direct from wineries, it severely curtails access to many imported and rare wines by prohibiting direct shipments from wine retailers.

## **GOVERNMENT CONTROL**

In Connecticut, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

## **BLUE LAWS**

Connecticut law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

## **RESTAURANT WINE**

Connecticut wine lovers may bring a selection of wine from their own cellar into a restaurant and drink it there upon paying a corkage fee, providing the state's wine lovers with significant flexibility.



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Rank Among States: #15

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

## NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:

# DELAWARE



## **STATUS**

The state of Delaware ranks near the bottom of the wine consumer friendliness scale due largely to the lack of access residents have to a variety of wines.

## ACCESS TO PRODUCTS

Delaware wine lovers are not only prohibited from having wine shipped to them from wineries and wine retailers, but also may not even pick up a bottle of wine while shopping at the grocery store, making this state's wine lovers among the most put-upon in all the nation where access to wine is concerned.

## **GOVERNMENT CONTROL**

In Delaware, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Delaware law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Delaware allows consumers to bring wine into an establishment only under the strictest conditions, giving the state's wine lovers effectively no ability to bring a simple bottle of wine from their own collection into a restaurant to enjoy with a meal.



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# Rank Among States: #46

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:

# PROHIBITED

Wine Sold in Grocery Stores:



### **STATUS**

The District of Columbia is the promised land for wine lovers where consumers have outstanding access to wines from across the country as well as unfettered convenience.

### **ACCESS TO PRODUCTS**

District of Columbia wine consumers enjoy outstanding access to wine whether from specialty wine shops or grocery stores, as well as via direct shipment from both wineries and wine retailers inside the state and outside the state.

### **GOVERNMENT CONTROL**

In the District of Columbia, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

### **BLUE LAWS**

District of Columbia law imposes no arbitrary limits on the days when wine can be purchased, again providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

District of Columbia consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection



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# DISTRICT OF COLUMBIA

**GRADE:** 



Rank Among States: #1

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# **FLORIDA**



## **STATUS**

Florida is among the top ranked states for wine consumer friendliness, failing only by blocking consumer access to wine shipped direct from wine retailers

## ACCESS TO PRODUCTS

By providing wine consumers with access to wine in grocery stores, local wine stores and via direct shipment from wineries, Florida ranks among the top states for consumer access to wine. However, its prohibition on having wine shipped from out of state wine retailers substantially diminishes wine lovers' access to hard to find imported wines, rare wines and out of vintage wines.

## **GOVERNMENT CONTROL**

In Florida, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

## **BLUE LAWS**

Florida law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Florida consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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# Rank Among States: #15

Winery-To-Consumer Shipping: ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# GEORGIA

**GRADE:** 



#### **STATUS**

Georgia is among the top ranked states for wine consumer friendliness, failing only by blocking consumer access to wine shipped direct to consumers from wine retailers.

## **ACCESS TO PRODUCTS**

By providing wine consumers with access to wine in grocery stores, local wine stores and via direct shipment from wineries, Georgia ranks among the top states for consumer access to wine. However, its prohibition on having wine shipped to consumers from out of state wine retailers substantially diminishes wine lovers' access to hard to find imported wines, rare wines and out of vintage wines.

#### **GOVERNMENT CONTROL**

In Georgia, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Georgia law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Georgia consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# HAWAII

**GRADE:** 



#### **STATUS**

Hawaii is among the top ranked states for wine consumer friendliness, failing only by blocking consumer access to wine shipped direct to consumers from wine retailers

## **ACCESS TO PRODUCTS**

By providing wine consumers with access to wine in grocery stores, local wine stores and via direct shipment from wineries, Hawaii ranks among the top states for consumer access to wine. However, its prohibition on having wine shipped to consumers from out of state wine retailers substantially diminishes wine lovers' access to hard to find imported wines, rare wines and out of vintage wines.

### **GOVERNMENT CONTROL**

In Hawaii, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Hawaii law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Hawaii consumers are allowed to bring their own wine into restaurants where the establishment allows. For a "corkage fee" set by the restaurant, residents and visitors alike can enjoy a meal along with a bottle of wine from their own collection.



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# Rank Among States: **#15**

Winery-To-Consumer Shipping: ALLOWED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# IDAHO



### **STATUS**

Idaho is among the top ranked states for wine consumer friendliness, failing only by blocking consumers from bringing their own wine into dining establishments.

### **ACCESS TO PRODUCTS**

Idaho law allows its residents to access wine in a number of ways including at the grocery stores and wine shops, as well as via direct shipment from wineries and wine retailers.

#### **GOVERNMENT CONTROL**

In Idaho, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Idaho law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

Idaho consumers are restricted from bringing in a bottle of wine to a restaurant from their own collection to consume with their meal. The prohibition is an arbitrary restriction that serves to limit enjoyment of wine by the state's wine lovers.



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**GRADE:** 



Rank Among States: #12

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

ALLOWED

BYO/Corkage in Restaurants:



Wine Sold in Grocery Stores:

# **ILLINOIS**



### **STATUS**

Illinois falls in the middle of pack where wine consumer friendliness is concerned, due to its restrictions on retailer to consumer wine shipping and complex corkage laws.

## **ACCESS TO PRODUCTS**

While Illinois wine lovers have access to wine in liquor stores, grocery stores and via direct shipment from wineries, it prohibits wine lovers from having wine shipped direct from wine retailers, severely limiting access to imported wines, rare wines and out of vintage wines.

### **GOVERNMENT CONTROL**

In Illinois, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Illinois law imposes no arbitrary limits on the days when wine can be purchased, providing its residents with convenience in their access to wine.

#### **RESTAURANT WINE**

In Illinois local law determines if restaurants may allow patrons to bring a bottle of their own wine into a restaurant to consume with their meal. This results in a confusing patchwork of BYOB laws and instances where it is illegal.



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Rank Among States: #25

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# PARTIAL

Wine Sold in Grocery Stores:

# INDIANA



#### **STATUS**

Indiana ranks near the bottom of the list for wine consumer friendliness due to numerous restrictions.

#### ACCESS TO PRODUCTS

While Indiana wine lovers may purchase wine in grocery stores and retail outlets, as well as have it shipped direct from wineries, state law prohibits Indiana consumers from having wine shipped direct to them from wine retailers, severely limiting their access to imported wines, rare wines and out of vintage wines.

## **GOVERNMENT CONTROL**

In Indiana, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

Indiana arbitrarily prohibits the purchase of wine on Sunday, severely hampering convenience for the wine lover.

#### **RESTAURANT WINE**

Indiana wine consumers may not bring a bottle of their own wine into a restaurant for consumption with their meal.



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## **GRADE:**



## Rank Among States: #41

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## PROHIBITED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

# IOWA



#### **STATUS**

lowa is near the top of the wine consumer friendliness ranking, burdening wine consumers only with its prohibition on direct shipment from wine retailers.

#### **ACCESS TO PRODUCTS**

Iowa allows the sale of wine in grocery stores and liquor stores, as well as via direct shipment from wineries, giving its wine lovers significant control over their access to wine. However, by prohibiting retailer to consumer direct shipping it severely limits wine consumers' access to imported wines, rare wines and out of vintage wines.

#### **GOVERNMENT CONTROL**

In lowa the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

lowa imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Iowa allows wine consumers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meals.



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**GRADE:** 

# Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:

# **KANSAS**



#### **STATUS**

Kansas ranks near the bottom of the wine consumer friendliness pack due to its severe restrictions on consumer access to wine.

#### ACCESS TO PRODUCTS

While Kansas does allow its residents to purchase wine at liquor stores and via direct shipment from wineries, it prohibits both grocery store sales of wine as well as direct shipment of wine from wine retailers, creating severe inconvenience and a lack of choice for state wine lovers.

#### **GOVERNMENT CONTROL**

In Kansas, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

### **BLUE LAWS**

The state of Kansas imposes no arbitrary restrictions on which days consumers may purchase wine.

### **RESTAURANT WINE**

Kansas allows wine consumers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meals.



The American Wine Consumer Coalition is the national advocacy organization for wine consumers. AWCC provides wine consumers with a voice and advocates for consumer-centric wine laws and regulations on the state and national level.

**GRADE:** 

D+

Rank Among States: #30

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## **ALLOWED**

BYO/Corkage in Restaurants:

## ALLOWED

Wine Sold in Grocery Stores:

# **KENTUCKY**



### **STATUS**

Kentucky ranks near the very bottom of the list for wine consumer friendliness due primarily to its exceptionally onerous wine access laws.

### **ACCESS TO PRODUCTS**

Kentucky prohibits its wine consumers from purchasing wine at the grocery store while shopping for the home meal, from having wine shipped direct from wineries and from having wine shipped direct from wine retailers. The result is Kentucky residents are burdened by some of the worse wine laws in the country.

#### **GOVERNMENT CONTROL**

In Kentucky, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Kentucky imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Kentucky law prohibits diners from bringing into a restaurant a bottle of wine from their own collection, paying a corkage fee and enjoying it with their meal, thereby arbitrarily denying Kentucky wine lovers a simple pleasure.



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**GRADE:** 

## Rank Among States: #46

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

# PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:



#### **STATUS**

Louisiana wine lovers enjoy living under the laws of one of the most friendly states for wine consumers.

#### **ACCESS TO PRODUCTS**

Louisiana allows consumers to purchase wine in grocery stores, liquor stores and to have wines shipped direct to the consumer from both wineries and wine retailers.

### **GOVERNMENT CONTROL**

In Louisiana, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Louisiana imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Louisiana law allows patrons to bring their own wine to a restaurant if the restaurant does not possess a license to sell wine.



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# LOUISIANA

## **GRADE:**



## Rank Among States: #8

Winery-To-Consumer Shipping:

# **ALLOWED**

Retailer-To-Consumer Shipping:

## ALLOWED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PARTIAL

Wine Sold in Grocery Stores:



# MAINE



### **STATUS**

Maine falls into the middle of the pack where wine consumer friendliness is concerned, particularly due to its prohibition on retailer to consumer wine shipping.

## ACCESS TO PRODUCTS

While Maine law allows consumers to access wine in grocery stores, liquor stores and via direct shipment from the winery, it prohibits direct shipment from wine retailers, thereby severely limiting wine consumer access to imported wines, rare wines and out of vintage wines.

#### **GOVERNMENT CONTROL**

In Maine, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Maine imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Maine allows diners to bring there own wine into restaurants that have no liquor licenses, but prohibits the same in restaurants that possess a license to sell wine, arbitrarily burdening wine loving patrons.



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# Rank Among States: #25

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# PARTIAL

Wine Sold in Grocery Stores:

# MARYLAND



### **STATUS**

Maryland ranks near the bottom of the list for wine consumer friendliness due primarily to onerous laws related to access to wine.

## ACCESS TO PRODUCTS

While Maryland allows wine consumers to purchase wine at liquor stores and via direct shipment from wineries, it prohibits both wine purchases in grocery stores and via direct shipment of wine from wine retailers. These prohibitions make for serious consumer inconvenience as well as a severe lack of selection, particularly of imported wines and rare wines.

## **GOVERNMENT CONTROL**

In Maryland, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Maryland imposes no arbitrary restrictions on which days consumers may purchase wine.

## **RESTAURANT WINE**

Maryland allows diners to bring wine from their own collection into a restaurant to enjoy with a meal.



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# Rank Among States: #30

Winery-To-Consumer Shipping:

# **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# **ALLOWED**

Wine Sold in Grocery Stores:

# MASSACHUSETTS



## **STATUS**

Massachusetts wine consumers are burdened by onerous laws that deprive the state's wine lovers of choice and convenience when it comes to buying wine.

#### **ACCESS TO PRODUCTS**

Massachusetts law allows for no sales of wine in grocery stores, no direct to consumer shipment of wine from wineries and no direct to consumer shipment of wine from wine retailers, making the state among the worst for wine consumer selection and convenience.

#### **GOVERNMENT CONTROL**

In Massachusetts, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

### **BLUE LAWS**

The state of Massachusetts imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Massachusetts only allows diners to bring in a bottle of wine to a restaurant from their personal collection if the restaurant possesses no liquor license.



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**GRADE:** 

## Rank Among States: #44

Winery-To-Consumer Shipping:

## **PROHIBITED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# PARTIAL

Wine Sold in Grocery Stores:

# **MICHIGAN**



## **STATUS**

Michigan falls near the bottom of the wine consumer friendliness scale due to its restrictions on retailer to consumer shipping and prohibition on bringing wine into a restaurant.

### **ACCESS TO PRODUCTS**

Michigan law does allow consumers to purchase wine at liquor stores, grocery stores and from wineries that may ship direct to the consumer. However, its ban on allowing consumers to have wine shipped to them from wine retailers severely limits consumers' access to imported wines, hard to find wines and out of vintage wines.

#### **GOVERNMENT CONTROL**

In Michigan, the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Michigan imposes no arbitrary restrictions on which days consumers may purchase wine.

#### **RESTAURANT WINE**

Michigan prohibits consumers from bringing wine from their own collection into a restaurant to enjoy with their meal.



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# Rank Among States: #35

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

# **MINNESOTA**



### **STATUS**

Minnesota is relatively friendly to its wine consumers, imposing few restrictions on access to wine with the unfortunate exception of prohibiting retailer to consumer wine shipping.

### **ACCESS TO PRODUCTS**

Minnesota allows the purchase of wine in grocery stores, liquor stores as well as via direct shipment from wineries. However, its prohibition on direct shipment from wine retailers means Minnesotans have severely restricted access to imported wines, rare wines and out of vintage wines.

### **GOVERNMENT CONTROL**

In Minnesota the state plays no role in the retailing of wine, assuring that the state's wine lovers benefit from better selection that results when competition among retail outlets is allowed.

#### **BLUE LAWS**

The state of Minnesota imposes an arbitrary ban on the sale of wine on Sundays, inconveniencing wine lovers.

### **RESTAURANT WINE**

Minnesota allows diners to bring a bottle from their own collection into a restaurant to enjoy with a meal.



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## Rank Among States: #25

Winery-To-Consumer Shipping:

# **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## PROHIBITED

BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:

# MISSISSIPPI



### **STATUS**

Few states in America ranks worse then Mississippi in terms of accommodating wine consumers. The laws of Mississippi are extraordinarily anti-consumer.

## ACCESS TO PRODUCTS

Wine lovers in Mississippi may not purchase wine in grocery stores when buying food for the evening's meal and may not have wine shipped to them from wineries or from wine retailers, severely curtailing both selection and convenience for wine consumers in the state.

## **GOVERNMENT CONTROL**

In Mississippi, the state does not control the retail sale of wine.

#### **BLUE LAWS**

Though not dictated by the state, nearly every locale in the state of Mississippi bans the sale of wine on Sunday, providing an arbitrary inconvenience for wine consumers.

#### **RESTAURANT WINE**

Mississippi law only allows diners to bring a bottle of wine from their own collection into a restaurant if that restaurant has a beer-only permit.



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**GRADE:** 

Rank Among States: #49

Winery-To-Consumer Shipping:

## **PROHIBITED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

No

Sunday Sales of Wine:

## PROHIBITED

BYO/Corkage in Restaurants:

# PARTIAL

Wine Sold in Grocery Stores:



#### **STATUS**

Missouri wine consumers enjoy the most accommodating wine access laws in America.

### **ACCESS TO PRODUCTS**

Wine lovers in Missouri have access to wine in liquor stores, grocery stores and via direct shipment from both wineries and retailers, giving them access to nearly every wine available in the United States.

#### **GOVERNMENT CONTROL**

In Missouri, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** Missouri does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

In Missouri, wine lovers may bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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# **MISSOURI**

**GRADE:** 



Rank Among States: #1

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:



# MONTANA



## **STATUS**

Montana ranks near the very bottom on the wine consumer friendliness scale due largely to its ban on direct shipment of wine from wineries and retailers as well as its ban on enjoying one's own wine in a restaurant.

## **ACCESS TO PRODUCTS**

While being able to purchase wine in grocery stores and wine stores, wine consumers are prohibited from having wine shipped to them from wineries and wine stores, severely limiting their choice in wine.

## **GOVERNMENT CONTROL**

In Montana, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** Montana does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

In Montana, wine lovers are prohibited from bringing a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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## **GRADE:**

Rank Among States: #35

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

# PROHIBITED

Wine Sold in Grocery Stores:

# **NEBRASKA**



## **STATUS**

Nebraska wine consumers are blessed by living under the most consumer friendly wine laws in the country.

## **ACCESS TO PRODUCTS**

Not only does Nebraska law allow wine consumers to purchase their wine in grocery stores and wine stores, but it also allows for the shipment of wine direct to consumers from wineries and wine retailers, providing extraordinary access to nearly every wine available in the United States.

#### **GOVERNMENT CONTROL**

In Nebraska, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

## BLUE LAWS

Nebraska does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

Nebraska law allows wine lovers to bring wine from their own collection into a restaurant to enjoy with their meal.



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## Rank Among States: #1

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

# ALLOWED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:





### **STATUS**

Nevada ranks very high on the list of wine consumer friendly states with its liberal wine access laws.

#### **ACCESS TO PRODUCTS**

Nevada wine consumers may purchase wine at liquor stores, wine shops, grocery stores, as well as have wine shipped direct from wineries and wine stores.

### **GOVERNMENT CONTROL**

In Nevada, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

### **BLUE LAWS**

Nevada does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

Unfortunately for Nevadans and visitors to the state, corkage laws are determined locally and it is illegal in many locations for wine lovers to bring a bottle of their own wine into a restaurant to enjoy with a meal.



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# NEVADA

## **GRADE:**



Rank Among States: **#8** 

Winery-To-Consumer Shipping:

# **ALLOWED**

Retailer-To-Consumer Shipping:

## **ALLOWED**

Government Control of Wine Sales:

## NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

# PARTIAL

Wine Sold in Grocery Stores:



# **NEW HAMPSHIRE**



#### **STATUS**

No state treats wine consumers better than New Hampshire given its laws that provide outstanding access to wine and its laws that provide wine lovers with great convenience.

## ACCESS TO PRODUCTS

New Hampshire wine consumers may purchase wine in liquor stores, wine shops, grocery stores, as well as have wine shipped direct from wineries and wine stores.

#### **GOVERNMENT CONTROL**

In New Hampshire, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** New Hampshire does not arbitrarily ban the sale of wine on Sunday.

## **RESTAURANT WINE** New Hampshire law allows wine consumers to bring bottles from their personal

collection into restaurants to enjoy with their meal.



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Rank Among States: #1

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:



### **STATUS**

Though not the worst, New Jersey is near the bottom of the list of states on the wine consumer friendliness scale given its prohibition on the sale of wine in grocery stores and on the direct shipment of wine from wine retailers.

### ACCESS TO PRODUCTS

While New Jersey allows the purchase of wine from wine and liquor stores and via direct shipping from wineries, it severely limits consumer access to wine and consumer convenience due to its prohibition on grocery store sales and a prohibition on allowing direct to consumer shipments from wine retailers.

#### **GOVERNMENT CONTROL**

In New Jersey, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** New Jersey does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

New Jersey law allows wine consumers to bring bottles from their personal collection into restaurants to enjoy with their meal.



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# **NEW JERSEY**

**GRADE:** 

Rank Among States: #30

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

## NO

Sunday Sales of Wine:

## **ALLOWED**

BYO/Corkage in Restaurants:

# ALLOWED

Wine Sold in Grocery Stores:

# **NEW MEXICO**



#### **STATUS**

New Mexico law is extremely friendly to wine consumers, most particularly with regard to law concerning accessing a wide selection of wines from a variety of sources.

### **ACCESS TO PRODUCTS**

New Mexico laws allows the purchase of wine from grocery stores, liquor and wine stores, as well as allowing wine to be shipped direct to the consumer from wineries and wine retailers.

#### **GOVERNMENT CONTROL**

In New Mexico, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** New Mexico does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

New Mexico makes it illegal for wine consumers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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## **GRADE:**



Rank Among States: #12

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## **ALLOWED**

Government Control of Wine Sales:

## NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

## **NEW YORK**



#### **STATUS**

New York falls toward the bottom of the wine consumer friendliness list due to its prohibition on grocery store wine sales and direct shipping from wine retailers to consumers.

#### ACCESS TO PRODUCTS

New York allows the purchase of wine in wine stores and direct from wineries, but severely inconveniences and reduces selection for its wine consumers by prohibiting the sale of wine in grocery stores as well as the direct shipment of wine from wine stores.

#### **GOVERNMENT CONTROL**

In New York, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** New York does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

New York law allows consumers to bring wine to a restaurant from their own personal collection to enjoy with a meal.



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### **GRADE:**

Rank Among States: #30

Winery-To-Consumer Shipping:

### ALLOWED

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

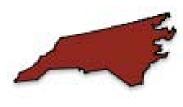
### ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:

## NORTH CAROLINA



#### **STATUS**

North Carolina's mostly consumer friendly wine laws put it near the top of the state rankings.

#### **ACCESS TO PRODUCTS**

North Carolina law allows wine consumers to purchase wine from grocery stores, wine shops, and have wine shipped direct from wineries. However, its prohibition on retailer to consumer shipped wine makes access to a large selection of imported wines, rare wines and out of vintage wines impossible.

#### **GOVERNMENT CONTROL**

In North Carolina, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** North Carolina does not arbitrarily ban the sale of wine on Sunday.

**RESTAURANT WINE** North Carolina law allows consumers to bring wine to a restaurant from their own personal collection.



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**GRADE:** 



## Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

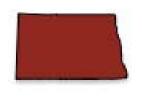
## **ALLOWED**

BYO/Corkage in Restaurants:

## ALLOWED

Wine Sold in Grocery Stores:

# NORTH DAKOTA



#### **STATUS**

North Dakota falls in the middle of the pack of state rankings for wine consumer friendliness due largely to the inconvenience it causes the state's wine lovers.

#### ACCESS TO PRODUCTS

Despite allowing state wine consumers to have wine shipped to them direct from wineries and wine retailers and being able to purchase wine in wine stores, the state creates great inconvenience for wine lovers by prohibiting the sale of wine in grocery stores.

#### **GOVERNMENT CONTROL**

In North Dakota, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** North Dakota does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

North Dakota law does not allows consumers to bring wine to a restaurant from their own personal collection to enjoy with a meal.



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Rank Among States: #29

Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:

### ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

## OHIO



#### **STATUS**

Ohio fall toward the bottom of the state rankings for wine consumer friendliness due to policies that impact wine consumers' selection and convenience.

### ACCESS TO PRODUCTS

Though able to purchase wine in grocery stores, wine shops and direct from wineries, the prohibition on Ohioans having wine shipped direct to them from wine retailers severely limits wine lovers choice of imported wines and makes finding rare and out of vintage wines very difficult.

### **GOVERNMENT CONTROL**

In Ohio, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

### BLUE LAWS

Ohio does not arbitrarily ban the sale of wine on Sunday.

#### **RESTAURANT WINE**

Ohio law prohibits consumers from bringing wine to a restaurant from their own personal collection to enjoy with a meal.



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### **GRADE:**

Rank Among States: #35

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

## **OKLAHOMA**



#### **STATUS**

Only two states rank lower than Oklahoma when it comes to wine consumer friendly laws. Oklahoma not only severely restricts Oklahomans' access to wine, but burden's wine consumers by causing significant inconvenience.

#### **ACCESS TO PRODUCTS**

In Oklahoma, wine consumers are prohibited from purchasing wine in grocery stores and may not have wine shipped to them direct from wineries or wine retailers. These severe restrictions cause inconvenience and significantly decrease the selection of wines to which Oklahomans have access.

#### **GOVERNMENT CONTROL**

In Oklahoma, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

#### **BLUE LAWS**

Oklahoma arbitrarily prohibits the sale of wine in liquor stores on Sunday, severely inconveniencing state wine lovers.

#### **RESTAURANT WINE**

Oklahoma prohibits its residents from bringing a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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## Rank Among States: **#50**

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## PROHIBITED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:

## **OREGON**



#### **STATUS**

Oregon possesses the most consumer friendly wine laws in the nation.

#### ACCESS TO PRODUCTS

Not only does Oregon law allow the purchase of wine in grocery stores and wine and liquor stores, but also allows wine consumers to have wine shipped directly to them from wineries and wine retailers. This provides Oregonians with access to nearly every wine made in or imported into the United States.

#### **GOVERNMENT CONTROL**

In Oregon, the state does not control the retail sale of wine, providing wine lovers with the benefits of free market competition.

**BLUE LAWS** Oregon does not arbitrarily prohibit the sale of wine on Sunday.

#### **RESTAURANT WINE**

Oregon law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with a meal.



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Rank Among States: #1

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## **ALLOWED**

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:

## PENNSYLVANIA



#### **STATUS**

Pennsylvania wine lovers suffer under some of the most onerous wine laws in America, resulting in very limited access to the full number of wines available in the United States and causing significant inconvenience for wine consumers.

### **ACCESS TO PRODUCTS**

Pennsylvania not only prohibits consumers from having wine shipped directly to them from wineries and wine retailers, but also prohibits the purchase of wine in grocery stores and all other retail outlet except those run or controlled by the state. This severely limits the number of wines from which the state's wine lover may choose and causes severe inconvenience.

### **GOVERNMENT CONTROL**

The Pennsylvania government completely controls and participates in the retail sale of wine in that state, depriving Pennsylvania wine lovers of the benefits of free trade and the better selection and pricing is allows.

#### **BLUE LAWS**

Pennsylvania does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Pennsylvania law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with a meal.



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Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

YES

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:



#### **STATUS**

Rhode Island law severely limits consumer access to wine.

#### ACCESS TO PRODUCTS

Rhode Islanders may not purchase in grocery stores, nor may they have wine shipped directly to them from wineries or wine retailers. The result is severely limited access to a diversity of wines and significant inconvenience.

#### **GOVERNMENT CONTROL**

Rhode Island does not control the retail sale of wine, allowing for the benefits of free trade.

**BLUE LAWS** Rhode Island does not arbitrarily prohibit the sale of wine on Sundays.

#### **RESTAURANT WINE**

Rhode Island only allows diners to bring a bottle of their own wine to a restaurant if that restaurant does not possess a liquor license.



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## **Rhode Island**

**GRADE:** 



Rank Among States: #44

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## **ALLOWED**

BYO/Corkage in Restaurants:

## PARTIAL

Wine Sold in Grocery Stores:

## SOUTH CAROLINA



#### **STATUS**

With the exception of one important restriction, South Carolina is a very wine consumer friendly state.

#### **ACCESS TO PRODUCTS**

South Carolina allows for the sale of wine in grocery stores and wine retail stores as well as allowing consumers to have wine shipped directly to them from wineries. However, the state's restriction on direct shipped wine from wine retailers severely limits wine lovers' access to imported wines, rare wines and out of vintage wines.

#### **GOVERNMENT CONTROL**

South Carolina does not control the retail sale of wine, allowing for the benefits of free trade.

**BLUE LAWS** South Carolina does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

South Carolina law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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**GRADE:** 

Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

### ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:



## SOUTH DAKOTA



#### **STATUS**

South Dakota law places important restrictions on how wine consumers may access the wines they want.

#### **ACCESS TO PRODUCTS**

South Dakota allows the purchase of wine in grocery stores and liquor stores. However, its prohibition on wine consumers having wine shipped directly to them from wineries and wine retailers severely diminishes state wine lovers' choice of products.

#### **GOVERNMENT CONTROL**

South Dakota does not control the retail sale of wine, allowing for the benefits of free trade.

**BLUE LAWS** South Dakota does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

South Dakota law does not allow wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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**GRADE:** 

Rank Among States: #42

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

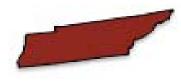
## ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:

## **TENNESSEE**



#### **STATUS**

With its ban on grocery store sales of wine and direct shipment of wine to consumers from wine stores, Tennessee ranks low in wine consumer friendliness.

#### **ACCESS TO PRODUCTS**

Tennessee allows the sale of wine in liquor stores and allows direct shipment to consumers from wineries. However, its ban on retailer to consumer wine shipments severely reduces Tennessee wine consumers' access to imported wines, rare wines and out of vintage wines. Further, its ban on wine sales in grocery stores severely inconveniences wine consumers.

#### **GOVERNMENT CONTROL**

Tennessee does not control the retail sale of wine, allowing for the benefits of free trade.

**BLUE LAWS** Tennessee does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Tennessee law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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Rank Among States: #30

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:



Government Control of Wine Sales:

NO

Sunday Sales of Wine:



BYO/Corkage in Restaurants:

## ALLOWED

Wine Sold in Grocery Stores:



#### **STATUS**

Texas ranks relatively high for wine consumer friendliness .

#### ACCESS TO PRODUCTS

With the exception of reducing wine consumers' choice of imported and rare wines by banning direct shipment of wine to consumers from wine retailers, Texas otherwise provides good access to wine via sales in grocery stores, liquor stores and wine stores.

#### **GOVERNMENT CONTROL**

Texas does not control the retail sale of wine, allowing for the benefits of free trade.

#### **BLUE LAWS**

Texas does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Texas law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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## TEXAS

### **GRADE:**

B-

## Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## **ALLOWED**

BYO/Corkage in Restaurants:

## ALLOWED

Wine Sold in Grocery Stores:



## UTAH



#### **STATUS**

No state ranks lower than Utah when it comes to wine consumer friendliness. Utah wine lovers live under severe and arbitrary restrictions when it comes to access to wine and convenience.

#### ACCESS TO PRODUCTS

Wine Consumers in Utah are inconvenienced and have a remarkably limited choice of wine due to bans on wine in grocery stores, and its prohibition on the shipment of wine from wineries and wine retailers to consumers.

### **GOVERNMENT CONTROL**

The state of Utah controls the retail sale of wine, depriving the state's wine consumers of the benefits of competition and free trade such as choice and lower prices.

#### **BLUE LAWS**

Utah arbitrarily prohibits the sale of wine on Sundays.

#### **RESTAURANT WINE**

Utah law allows wine lovers to bring a bottle of wine from their own collection into a restaurant to enjoy with their meal.



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### Rank Among States: #51

Winery-To-Consumer Shipping:

## PROHIBITED

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

YES

Sunday Sales of Wine:

## PROHIBITED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:



#### **STATUS**

Vermont's laws concerning retailer to consumer wine shipping and BYOB place it in the middle of the wine consumer friendliness rankings.

#### ACCESS TO PRODUCTS

Vermont wine consumers have average access to wine. While allowed to purchase wine in grocery stores, liquor stores and direct from wineries, they remain prohibited from having wine shipped to them from wine retailers, severely limiting their access to imported and rare wines.

#### **GOVERNMENT CONTROL**

The state of Vermont does not take part in the retail sale of wine, providing the state's wine consumers with the benefits of free trade.

**BLUE LAWS** Vermont does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Vermont only allows wine lovers to bring a bottle of wine from their own collection into a restaurant if that restaurant does not possess a liquor license.



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## VERMONT

**GRADE:** 



Winery-To-Consumer Shipping:

## ALLOWED

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## PARTIAL

Wine Sold in Grocery Stores:

## VIRGINIA



#### **STATUS**

Virginia's possesses the most wine consumer friendly laws in the Nation

#### ACCESS TO PRODUCTS

Virginia wine consumers enjoy excellent access to wine as well as convenience due to the state allowing wine to be sold in liquor and wine stores, grocery stores by allowing consumers to have wine shipped to them from wineries and wine retailers.

#### **GOVERNMENT CONTROL**

The state of Virginia does not take part in the retail sale of wine, providing the state's wine consumers with the benefits of free trade.

#### **BLUE LAWS**

Virginia does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Virginia law allows wine lovers to bring wine from their personal collection into a restaurant to enjoy with their meal.



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Rank Among States: #1

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## **ALLOWED**

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## **ALLOWED**

BYO/Corkage in Restaurants:

## ALLOWED

Wine Sold in Grocery Stores:

## WASHINGTON



#### **STATUS**

Washington State wine consumers enjoy laws that are relatively friendly to their interests.

### ACCESS TO PRODUCTS

Washington wine consumers may purchase wine in grocery stores, wine and liquor stores and may have wine shipped to them from wineries. However, the restriction on having wine shipped to consumers from wine retailers significantly reduces their access to and choice of imported wines and rare wines.

### **GOVERNMENT CONTROL**

The state of Washington does not take part in the retail sale of wine, providing the state's wine consumers with the benefits of free trade.

### **BLUE LAWS**

Washington does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Washington law allows wine lovers to bring wine from their personal collection into a restaurant to enjoy with their meal.



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### **GRADE:**

B-

## Rank Among States: #15

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

## ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:



#### **STATUS**

With one notable exception, West Virginia law is very friendly to wine consumers.

#### **ACCESS TO PRODUCTS**

West Virginia wine consumers enjoy outstanding access to wine via sales in grocery stores, wine and liquor stores and via the ability to have wine shipped directly to them from wineries and wine retailers.

#### **GOVERNMENT CONTROL**

The state of West Virginia does not take part in the retail sale of wine, providing the state's wine consumers with the benefits of free trade.

**BLUE LAWS** West Virginia does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

West Virginia law prohibits wine lovers from bringing wine from their personal collection into a restaurant to enjoy with their meal.



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## WEST VIRGINIA

**GRADE:** 



## Rank Among States: #12

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## **ALLOWED**

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

### ALLOWED

BYO/Corkage in Restaurants:

## PROHIBITED

Wine Sold in Grocery Stores:



#### **STATUS**

Wisconsin ranks toward the bottom in wine consumer friendliness due to two important impositions on state wine lovers.

#### **ACCESS TO PRODUCTS**

While Wisconsin allows the purchase of wine in grocery stores, liquor stores and via direct shipment from wineries, its wine consumers are left with a poor choice of imported and rare wines due to bans on having wine shipped to consumers from wine retailers.

#### **GOVERNMENT CONTROL**

The state of Wisconsin does not take part in the retail sale of wine, providing the state's wine consumers with the benefits of free trade.

#### **BLUE LAWS**

Wisconsin does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Wisconsin law prohibits wine lovers from bringing wine from their personal collection into a restaurant to enjoy with their meal.



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## WISCONSIN

**GRADE:** 

Rank Among States: #35

Winery-To-Consumer Shipping:

### **ALLOWED**

Retailer-To-Consumer Shipping:

### PROHIBITED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

### ALLOWED

BYO/Corkage in Restaurants:

### PROHIBITED

Wine Sold in Grocery Stores:

## WYOMING



#### **STATUS**

With the exception of its ban on grocery store sales of wine, Wyoming is quite friendly to wine consumers.

### **ACCESS TO PRODUCTS**

While Wyoming wine consumers may have wine shipped to them directly from wineries and wine retailers, the state's ban on grocery store sales deprives wine consumers of the convenience of purchasing wine along with the components of their evening meal.

### **GOVERNMENT CONTROL**

The state of Wyoming does not control the retail sale of wine, providing the state wine consumers with the benefits of a free, versus controlled, marketplace for wine sales.

#### **BLUE LAWS**

Wyoming does not arbitrarily prohibit the sale of wine on Sundays

#### **RESTAURANT WINE**

Wyoming law allows wine lovers to bring wine from their personal collection into a restaurant to enjoy with their meal.



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### **GRADE:**

B

## Rank Among States: #10

Winery-To-Consumer Shipping:

## **ALLOWED**

Retailer-To-Consumer Shipping:

## ALLOWED

Government Control of Wine Sales:

NO

Sunday Sales of Wine:

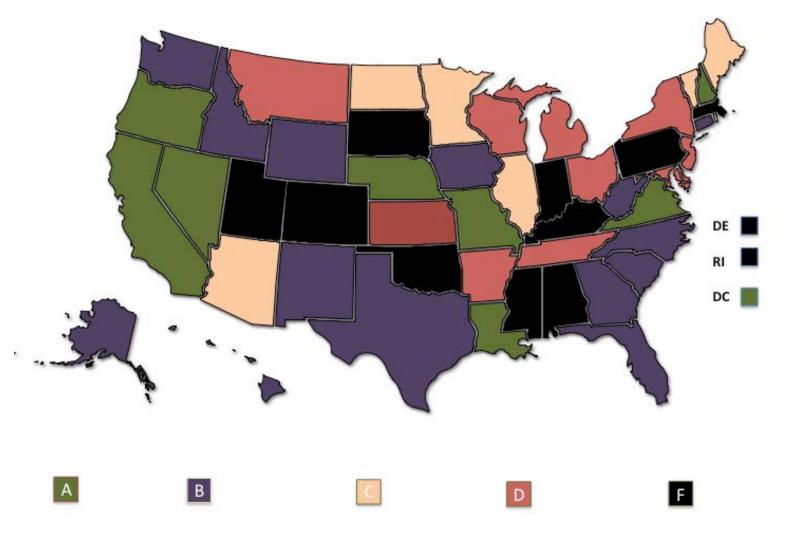
## ALLOWED

BYO/Corkage in Restaurants:

## **ALLOWED**

Wine Sold in Grocery Stores:

## Mapping Wine Consumer Friendliness —Grading the States—



## The States' Grades

## SUMMARY OF STATE RANKINGS

## **RANK BY GRADE**

## **RANK BY STATE**

		0			
GRADE	RANK	STATE	STATE	RANK	GRADE
A+	1	California	Alaska	10	В
A+	1	District of Columbia	Alabama	39	F
A+	1	Missouri	Arkansas	38	D-
A+	1	Nebraska	Arizona	25	С
A+	1	New Hampshire	California	1	A+
A+	1	Oregon	Colorado	40	F
A+	1	Virginia	Connecticut	15	В-
А	8	Louisiana	District of Columbia	1	A+
А	8	Nevada	Delaware	46	F
В	10	Alaska	Florida	15	B-
В	10	Wyoming	Georgia	15	B-
В	12	Idaho	Hawaii	15	B-
В	12	New Mexico	lowa	15	B-
B	12	West Virginia	Idaho	12	В
B-	15	Connecticut	Illinois	25	С
B-	15	Florida	Indiana	41	F
B-	15	Georgia	Kansas	30	D+
В-	15	Hawaii	Kentucky	46	F
в- В-	15	lowa	Louisiana	8	A
-		North Carolina	Massachusetts	8 44	F
B-	15				F D+
B-	15	South Carolina	Maryland	30	
B-	15	Texas	Maine	25	C
B-	15	Washington	Michigan	35	D
С	25	Arizona	Minnesota	25	C
С	25	Illinois	Missouri	1	A+
С	25	Maine	Mississippi	49	F
С	25	Minnesota	Montana	42	F
С	25	Vermont	North Carolina	15	В-
C-	29	North Dakota	North Dakota	29	C-
D+	30	Kansas	Nebraska	1	A+
D+	30	Maryland	New Hampshire	1	A+
D+	30	New Jersey	New Jersey	30	D+
D+	30	New York	New Mexico	12	В
D+	30	Tennessee	Nevada	8	А
D	35	Michigan	New York	30	D+
D	35	Montana	Ohio	35	D
D	35	Ohio	Oklahoma	50	F
D	35	Wisconsin	Oregon	1	A+
D-	38	Arkansas	Pennsylvania	48	F
F	39	Alabama	Rhode Island	44	F
F	40	Colorado	South Carolina	15	B-
F	41	Indiana	South Dakota	42	F
F	42	South Dakota	Tennessee	30	D+
F	44	Massachusetts	Texas	15	B-
F	44	Rhode Island	Utah	51	F
F	46	Delaware	Virginia	1	A+
F	46	Kentucky	Vermont	25	C
F	48	Pennsylvania	Washington	15	B-
F	48 49	Mississippi	Wisconsin	35	D
F	49 50	Oklahoma	Wisconsin West Virginia	12	B
F	50 51		-	12	В
Г	21	Utah	CONSUMER Wyoming	10	U



## LISTS OF OFFENDING STATES

#### STATES BANNING WINERY TO CONSUMER SHIPPING

Alabama Arkansas Delaware Kentucky Massachusetts Mississippi Oklahoma Pennsylvania Rhode Island South Dakota Utah

#### STATES BANNING RETAILER

**TO CONSUMER SHIPPING** Alabama Arkansas Arizona

Colorado Connecticut Delaware Florida Georgia Hawaii Iowa Illinois Indiana Kansas Kentucky Massachusetts Maryland Maine Michigan Minnesota Mississippi Montana North Carolina New Jersey New York Ohio Oklahoma Pennsylvania **Rhode Island** South Carolina South Dakota Tennessee Texas Utah Vermont Washington Wisconsin

#### STATES THAT BANNING WINE SALES IN GROCERY

STORES Alaska Colorado Delaware Kansas Kentucky Massachusetts Maryland Mississippi North Dakota New Jersey New York Oklahoma Pennsylvania Rhode Island Tennessee Utah Wyoming

#### STATES BANNING "BRING-YOUR-OWN-BOTTLE" IN RESTAURANTS Colorado Delaware Idaho Indiana Kentucky Michigan Mississippi Montana North Dakota New Mexico Ohio Oklahoma

South Dakota Wisconsin West Virginia



#### STATES BANNING SUNDAY

SALES OF WINE Indiana Minnestoa Oklahoma Utah

#### STATES CONTROLLILNG RETAIL SALES OF WINE

Pennsylvania Utah

## ABOUT THE AMERICAN WINE CONSUMER COALITION

#### MISSION

American consumers have played the key role in advancing the status and commercial success of the wine industry in America. Yet, American wine consumers have had little input when laws and regulations and restrictions concerning access to wine and alcohol are debated among regulators and lawmakers. This has often left wine lovers frustrated with anti-consumer laws that make legal access to wine difficult.

If wine consumers are to have their unique interests advanced and protected from lobbyists, industry interests and regulatory inertia, they must have a single voice that can raise up consumer interests during legal and political deliberations over access to wine. The American Wine Consumer Coalition represents the needs and desires of the wine consumer and wine lover in the United States and is their voice. Additionally, the AWCC seeks to deliver its members significant benefits that advance their desire advance their wine education and incorporate wine, food and travel into their life.

#### AWCC GOALS

• Gather under the AWCC roof a supportive and educated community of wine lovers who are willing to help advance a pro-consumer agenda where alcohol laws and regulations are concerned.

• Advance the interests of wine consumers in state and national bodies and institutions where laws and regulations governing consumer access to wine and alcohol are determined.

• Support state-based chapters of the AWCC and by providing tools for members to interact with their representatives when issues arise in state legislatures that impact their status and rights as wine consumers.

• Deliver benefits to wine consumers that support their desire to learn about wine and enjoy a lifestyle in which fine wine, travel and culinary education and experiences are a significant element.

• Provide members of the AWCC with access to unique and original wine-related information and events for their continuing education and enjoyment.

#### AWCC CONTACT INFORMATION

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